1.5 Business Objectives and Stakeholder Objectives

What are key business objectives?

- 1. Maximize profit
- 2. Expansion/grow business
- 3. Increase market share
- 4. Survival

Why is business objective important?

- 1. Provide a set of goals for the organisation and employees to achieve
- 2. Enable measurement of business performance
- 3. Provide direction to organisation's management

Who are business stakeholders?

- 1. Internal
 - a. Employees
 - b. Managers
 - c. Shareholders/Owners
- External
 - a. Suppliers/Creditors
 - b. Customers
 - c. Government/Authorities
 - d. Community/Society

Click **HERE** to find the roles of each stakeholders.

Download mind map <u>HERE</u>

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Unit 2 – People in Business

Unit 3 – Marketing

<u>Unit 4 – Operations Management</u>

Unit 5 – Financial Information and Decisions

Unit 6 – External Influences on Business Activity